

Next Steps Networking Fractions Exercise

| | Mark out of 5 | Mark out of 5 | Total | How you will Contact Individual |
|---------------|---|------------------------------|-------|------------------------------------|
| Name and Role | Think about: How do you know them? What do they think of you? How would they describe you to someone in their network? Is it a working or social relationship? How far do you trust them? When did you last speak? How well do you know them? What is the best way to contact them? | How well networked are they? | | |
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